

# ANNEX



**Uruguay XXI**  
INVESTMENT, EXPORT AND COUNTRY  
BRAND PROMOTION AGENCY

## EXPORTS OF GOODS

December 2019

Product	US\$ FOB (2018)	US\$ FOB (2019)	Var (%) 2018/2019	Part.(%) 2019	Incidence (%)
Beef	135	181	34%	25%	6.1%
Cellulose	182	119	-34%	16%	-8.3%
Dairy products	55	69	26%	10%	1.9%
Rice	40	50	27%	7%	1.4%
Beverage Concentrate	37	38	2%	5%	0.1%
Meat Subprod.	23	27	19%	4%	0.6%
Wood	31	24	-25%	3%	-1.0%
Plastics	20	22	9%	3%	0.2%
Soybean	0	22	(---)	3%	0.0%
Malt	22	18	-21%	2%	-0.6%
Pharmaceuticals	14	16	12%	2%	0.2%
Wool and fabrics	22	11	-48%	2%	-1.4%
Vehicles	10	11	3%	1%	0.0%
Auto parts	11	10	-7%	1%	-0.1%
Leather and its manufactures	16	10	-40%	1%	-0.9%
Sheep and goat meat	5	9	66%	1%	0.5%
Fish and others	8	8	11%	1%	0.1%
Chemicals	6	7	32%	1%	0.2%
Margarine and oils	5	7	43%	1%	0.3%
Wheat	15	6	-61%	1%	-1.2%
Paints, varnishes and other	5	4	-15%	1%	-0.1%
Oil	0	4	(---)	1%	0.5%
Cleaning supplies	3	3	1%	0%	0.0%
Precious stones	2	3	24%	0%	0.1%
Cigarettes and tobacco	1	2	161%	0%	0.2%
Clothing, footwear and other textiles	1	2	70%	0%	0.1%
Paper and cardboard	2	2	-5%	0%	0.0%
Horse meat, pork and other	3	2	-36%	0%	-0.1%
Wine	1	1	35%	0%	0.0%
Honey	1	1	35%	0%	0.0%
Fruit preparations and others	0	1	190%	0%	0.1%
Rubber	2	1	-57%	0%	-0.1%
Furskins and artificial fur	1	1	-2%	0%	0.0%
Fruits and non-citrus fruits	0	0	286%	0%	0.0%
Wool Fats	0	0	50%	0%	0.0%
Livestock	25	0	-99%	0%	-3.3%
Poultry meat	0	0	-50%	0%	0.0%
Citrus fruits	0	0	-35%	0%	0.0%
Others	43	32	-26%	4%	-1.5%
<b>Total</b>	<b>748</b>	<b>725</b>	<b>-3.1%</b>	<b>100%</b>	

Source: URUGUAY XXI based on data from the DNA of the Ministry of Economy and Finance (Eastern Republic of Uruguay)

Note (---): Variation greater than 500%

Note: Data until 12/31/2019



**EXPORTS OF GOODS**  
January-December (2019)

Product	Mill. US\$ FOB (2018)	Mill. US\$ FOB (2019)	Var (%) 2018/2019	Part.(%) 2019	Incidence (%)
Beef	1,624	1,798	11%	20%	1.9%
Cellulose	1,660	1,527	-8%	17%	-1.5%
Soybean	529	1,002	90%	11%	5.2%
Dairy products	682	649	-5%	7%	-0.4%
Beverage Concentrate	472	524	11%	6%	0.6%
Rice	398	372	-6%	4%	-0.3%
Wood	468	359	-23%	4%	-1.2%
Meat Subprod.	279	302	8%	3%	0.3%
Plastics	230	235	2%	3%	0.1%
Malt	203	216	6%	2%	0.1%
Pharmaceutical products	227	211	-7%	2%	-0.2%
Wool and fabrics	246	186	-25%	2%	-0.7%
Auto parts	203	181	-11%	2%	-0.2%
Leather and its manufactures	223	155	-30%	2%	-0.7%
Vehicles	128	117	-9%	1%	-0.1%
Fish and others.	117	117	0%	1%	0.0%
Livestock	271	100	-63%	1%	-1.9%
Margarine and oils	93	88	-5%	1%	-0.1%
Sheep and goat meat	69	71	4%	1%	0.0%
Citrus fruits	61	63	4%	1%	0.0%
Wheat	23	63	172%	1%	0.4%
Cleaning supplies	70	57	-19%	1%	-0.1%
Chemicals	56	51	-7%	1%	0.0%
Paints, varnishes and other	60	51	-15%	1%	-0.1%
Paper and cardboard	36	38	6%	0%	0.0%
Cigarettes and tobacco	32	31	-4%	0%	0.0%
Clothing, footwear and other textiles	31	29	-7%	0%	0.0%
Rubber	45	29	-36%	0%	-0.2%
Horse meat, pork and other	30	27	-10%	0%	0.0%
Precious stones	21	23	8%	0%	0.0%
Raw barley	2	17	(---)	0%	0.2%
Wine	21	16	-22%	0%	-0.1%
Honey	14	16	15%	0%	0.0%
Furskins and artificial fur	12	10	-14%	0%	0.0%
Fruits and non-citrus fruits	11	10	-11%	0%	0.0%
Corn	0	8	(---)	0%	0.1%
Fruit preparations and others	13	8	-42%	0%	-0.1%
Wool Fats	5	5	0%	0%	0.0%
Oil	0	4	(---)	0%	0.0%
Poultry meat	4	3	-27%	0%	0.0%
Gold	16	0	-99%	0%	-0.2%
Others	395	376	-5%	4%	-0.2%
<b>Total</b>	<b>9,080</b>	<b>9,146</b>	<b>0.7%</b>	<b>100%</b>	

Note (---): Variation greater than 500%

Note: Data until 12/31/2019

## MAJOR EXPORT DESTINATIONS 2019

Destination	US\$ FOB (2018)	US\$ FOB (2019)	Var % 2018/2019	Part.(%) 2019	Incidence (%)
China	2,333	2,872	23%	31%	5.9%
European Union	1,662	1,532	-8%	17%	-1.4%
Brazil	1,144	1,198	5%	13%	0.6%
United States	610	628	3%	7%	0.2%
Argentina	469	369	-21%	4%	-1.1%
Mexico	331	286	-13%	3%	-0.5%
Algeria	223	211	-5%	2%	-0.1%
Turkey	311	196	-37%	2%	-1.3%
Russia	174	153	-12%	2%	-0.2%
Peru	133	130	-2%	1%	0.0%
Paraguay	146	127	-13%	1%	-0.2%
Chile	120	105	-13%	1%	-0.2%
Guatemala	95	88	-7%	1%	-0.1%
Cuba	49	79	62%	1%	0.3%
Bolivia	63	69	10%	1%	0.1%
Colombia	69	60	-13%	1%	-0.1%
Egypt	17	60	247%	1%	0.5%
Honduras	51	56	11%	1%	0.1%
Hong Kong	54	50	-7%	1%	0.0%
Thailand	42	47	11%	1%	0.1%
Ecuador	47	46	-2%	1%	0.0%
Israel	111	43	-61%	0%	-0.7%
Dominican Republic	55	42	-25%	0%	-0.2%
Canada	38	40	6%	0%	0.0%
El Salvador	32	38	19%	0%	0.1%
Costa Rica	25	33	34%	0%	0.1%
Vietnam	42	33	-22%	0%	-0.1%
Tunisia	2	32	(---)	0%	0.3%
South Korea	42	32	-24%	0%	-0.1%
Venezuela	32	28	-12%	0%	0.0%
Iraq	114	28	-76%	0%	-1.0%
Japan	10	27	162%	0%	0.2%
South Africa	32	25	-23%	0%	-0.1%
Bangladesh	4	24	(---)	0%	0.2%
Panama	31	23	-24%	0%	-0.1%
Senegal	6	20	265%	0%	0.2%
Philippines	20	19	-7%	0%	0.0%
Singapore	11	18	60%	0%	0.1%
Switzerland	33	17	-48%	0%	-0.2%
Indonesia	6	16	143%	0%	0.1%
Jamaica	13	15	19%	0%	0.0%
United Arab Emirates	8	12	53%	0%	0.0%
Nigeria	21	12	-42%	0%	-0.1%
India	11	12	6%	0%	0.0%
Sierra Leone	14	11	-20%	0%	0.0%
Trinidad and Tobago	16	10	-41%	0%	-0.1%
Norway	12	10	-20%	0%	0.0%
Puerto Rico	11	9	-21%	0%	0.0%
Macedonia	4	8	96%	0%	0.0%
Gabon	8	8	7%	0%	0.0%
<b>Total</b>	<b>9,080</b>	<b>9,146</b>	<b>0.7%</b>	<b>100%</b>	

Note: (---)Variation greater than 500%. Data until 12/31/2019. \*Main 50 destinations for export of goods

## Main data on foreign trade

FOB EXPORTS in millions of dollars									
PERIOD					2018	2019	Variation	%	
Monthly:December					587	644	57	9.7%	
Accumulated: January - December					7,475	7,639	164	2.2%	
Comparison of export data from Uruguay. Accumulated: January-December (U\$S millions)									
Uruguay's top 15 export destinations					Uruguay's top 15 export products				
Destinations	Jan-Dec 2018	Jan-Dec 2019	Var(%) 2019/2018	Part(%) 2019	Products	Jan-Dec 2018	Jan-Dec 2019	Var(%) 2019/2018	Part(%) 2019
China	1,681	2,117	26%	28%	Bovine meat	1,624	1,798	11%	24%
Brazil	1,088	1,072	-1%	14%	Soybean	529	1,002	90%	13%
United States	456	449	-2%	6%	Wood	1,038	957	-8%	13%
Z.F. Nueva Palmira	132	423	219%	6%	Dairy products	682	649	-5%	8%
Z.F. Punta Pereira	327	347	6%	5%	Rice	398	372	-6%	5%
Argentina	405	310	-23%	4%	Meat subprod.	279	302	8%	4%
Z.F. Fray Bentos	280	266	-5%	3%	Plastics	230	235	2%	3%
Netherlands	208	219	6%	3%	Malta	203	216	6%	3%
Algeria	223	210	-6%	3%	Wool	246	186	-25%	2%
Russia	174	153	-12%	2%	Auto parts	203	181	-11%	2%
Mexico	197	145	-26%	2%	Leather	223	155	-30%	2%
Turkey	280	136	-51%	2%	Pharmaceutical products	143	139	-3%	2%
Germany	162	126	-22%	2%	Vehicles	128	117	-9%	2%
Paraguay	140	120	-14%	2%	Fish and others	117	117	0%	2%
Portugal	114	120	6%	2%	Livestock	271	100	-63%	1%
<b>Sub-total</b>	<b>5,868</b>	<b>6,215</b>	<b>6%</b>	<b>81%</b>	<b>Sub-total</b>	<b>6,315</b>	<b>6,527</b>	<b>3%</b>	<b>85%</b>
<b>Total</b>	<b>7,475</b>	<b>7,639</b>	<b>2%</b>	<b>100%</b>	<b>Total</b>	<b>7,475</b>	<b>7,639</b>	<b>2%</b>	<b>100%</b>

Source: Uruguay XXI on the basis of data from the National Customs Directorate. Note (---) Variation greater than 500%

Note (\*): It should be noted that grain sales to this destination are on consignment. Initially the application for export to that FZ is submitted and after the deadline for compliance, these may have a country as their final destination and not the FZ (causing the values to vary).



CIF IMPORTS in millions of dollars (NOT INCLUDING data for Crude Oil NCM 2709 and Petroleum Oils NCM 2710)									
December	2018	2019	Variation	%	Accumulated: January - December	2018	2019	Variation	%
Goods	530	563	33	6.2%	Goods	6,984	6,590	-394	-5.6%
Temporary Admissions	55	47	-8	-15.3%	Temporary Admissions	719	611	-108	-15.0%
<b>TOTAL</b>	<b>585</b>	<b>610</b>	<b>24</b>	<b>4.2%</b>	<b>TOTAL</b>	<b>7,703</b>	<b>7,201</b>	<b>-502</b>	<b>-6.5%</b>
Comparison of import data from Uruguay Accumulated: January-December (U\$S millions)									
The 15 main origins of imports from Uruguay					The 15 main import items from Uruguay				
Origins	Jan-Dec 2018	Jan-Dec 2019	Var(%) 2019/2018	Part (%). 2019	Products	Jan-Dec 2018	Jan-Dec 2019	Var(%) 2019/2018	Part (%). 2019
Brazil	1,622	1,625	0%	23%	(8703)Cars	330	299	-9%	4%
China	1,678	1,609	-4%	22%	(8517)Telephones	306	282	-8%	4%
Argentina	1,094	968	-12%	13%	(8704)Vehicles	170	185	9%	3%
United States	520	488	-6%	7%	(3808)Insecticides, etc.	164	167	2%	2%
Mexico	220	210	-5%	3%	(3004)Medicines	158	155	-2%	2%
Germany	224	210	-6%	3%	(8708)Auto Parts	147	140	-5%	2%
India	203	163	-19%	2%	(3907)Polyacetals, etc.	124	117	-6%	2%
Spain	158	161	2%	2%	(0201)Bovine meat	56	110	98%	2%
Italy	158	134	-15%	2%	(8471)Machines	116	101	-13%	1%
France	152	129	-15%	2%	(3102)Mineral fertilizers	93	97	4%	1%
Paraguay	147	108	-27%	1%	(0203)Swine meat	83	96	16%	1%
South Korea	99	105	7%	1%	(3105)Mineral fertilizers	90	88	-3%	1%
Chile	106	97	-8%	1%	(3002)Antisera	66	74	11%	1%
Japan	60	65	8%	1%	(8528)Monitors, etc.	79	70	-12%	1%
United Kingdom	60	59	-2%	1%	(0903)Yerba mate.	74	69	-7%	1%
<b>Sub-total</b>	<b>6,501</b>	<b>6,132</b>	<b>-6%</b>	<b>85%</b>	<b>Sub-total</b>	<b>2,057</b>	<b>2,049</b>	<b>0%</b>	<b>28%</b>
<b>Total</b>	<b>7,703</b>	<b>7,201</b>	<b>-7%</b>	<b>100%</b>	<b>Total</b>	<b>7,703</b>	<b>7,201</b>	<b>-7%</b>	<b>100%</b>

Source: Uruguay XXI on the basis of data from the National Customs Directorate. Note (---) Variation greater than 500



Main destinations of Uruguay's exports with its main 3 items					
Destination	Description	VALUE U\$S millions			
		Jan-Dec 2018	Jan-Dec 2019	Var(%) 2019/2018	Part(%) 2019
China	Bovine meat	730	1,095	50%	52%
	Soybean	391	510	31%	24%
	Meat subprod.	115	142	23%	7%
	<b>Sub-total</b>	<b>1,235</b>	<b>1,747</b>	<b>41%</b>	<b>83%</b>
	<b>Total</b>	<b>1,681</b>	<b>2,117</b>	<b>26%</b>	<b>100%</b>
Brazil	Plastics	169	171	1%	16%
	Dairy products	138	132	-5%	12%
	Vehicles	103	112	9%	10%
	<b>Sub-total</b>	<b>410</b>	<b>415</b>	<b>1%</b>	<b>39%</b>
	<b>Total</b>	<b>1,088</b>	<b>1,072</b>	<b>-1%</b>	<b>100%</b>
United States	Bovine meat	196	204	4%	46%
	Wood	47	53	13%	12%
	Meat subprod.	51	47	-7%	11%
	<b>Sub-total</b>	<b>293</b>	<b>304</b>	<b>4%</b>	<b>68%</b>
	<b>Total</b>	<b>456</b>	<b>449</b>	<b>-2%</b>	<b>100%</b>
Z.F. Nueva Palmira	Soybean	89	325	266%	77%
	Malt	19	72	287%	17%
	Wheat	9	11	18%	3%
	<b>Sub-total</b>	<b>116</b>	<b>407</b>	<b>250%</b>	<b>96%</b>
	<b>Total</b>	<b>132</b>	<b>423</b>	<b>219%</b>	<b>100%</b>
Z.F. Punta Pereira	Wood	319	339	6%	98%
	Sulfuric acid	4	4	0%	1%
	Sodium hydroxide	0	1	395%	0%
		<b>324</b>	<b>344</b>	<b>6%</b>	<b>99%</b>
	<b>Total</b>	<b>327</b>	<b>347</b>	<b>6%</b>	<b>100%</b>
Argentina	Auto parts	97	78	-20%	25%
	Plastics	33	34	2%	11%
	Paints, varnishes and other	30	25	-17%	8%
	<b>Sub-total</b>	<b>160</b>	<b>136</b>	<b>-15%</b>	<b>44%</b>
	<b>Total</b>	<b>405</b>	<b>310</b>	<b>-23%</b>	<b>100%</b>

Source: Uruguay XXI based on DNA data



**Uruguay XXI**

INVESTMENT, EXPORT AND COUNTRY  
BRAND PROMOTION AGENCY

## Main data on foreign trade

Main items of Uruguay's exports with its main 3 destinations					
Item	Destination	U\$S Millions			
		Jan-Dec 2018	Jan-Dec 2019	% variation	% participation
Bovine meat	China	730	1,095	50%	61%
	United States	196	204	4%	11%
	Netherlands	167	151	-10%	8%
	<b>Sub-total</b>	<b>1,093</b>	<b>1,449</b>	<b>33%</b>	<b>81%</b>
	<b>Total</b>	<b>1,624</b>	<b>1,798</b>	<b>11%</b>	<b>100%</b>
Soybean	China	391	510	31%	51%
	Z.F. Nueva Palmira	89	325	266%	32%
	Egypt	0	39	(---)	4%
	<b>Sub-total</b>	<b>479</b>	<b>874</b>	<b>82%</b>	<b>87%</b>
	<b>Total</b>	<b>529</b>	<b>1,002</b>	<b>90%</b>	<b>100%</b>
Wood	Z.F. Punta Pereira	319	339	6%	35%
	Z.F. Fray Bentos	250	258	3%	27%
	China	201	115	-43%	12%
	<b>Sub-total</b>	<b>771</b>	<b>713</b>	<b>-8%</b>	<b>74%</b>
	<b>Total</b>	<b>1,038</b>	<b>957</b>	<b>-8%</b>	<b>100%</b>
Dairy products	Algeria	215	191	-11%	29%
	Brazil	138	132	-5%	20%
	Russia	84	111	32%	17%
	<b>Sub-total</b>	<b>437</b>	<b>434</b>	<b>-1%</b>	<b>67%</b>
	<b>Total</b>	<b>682</b>	<b>649</b>	<b>-5%</b>	<b>100%</b>
Rice	Peru	96	83	-13%	22%
	Brazil	37	46	25%	12%
	Mexico	40	46	14%	12%
	<b>Sub-total</b>	<b>173</b>	<b>175</b>	<b>1%</b>	<b>47%</b>
	<b>Total</b>	<b>398</b>	<b>372</b>	<b>-6%</b>	<b>100%</b>

Source: Uruguay XXI on the basis of data from the National Customs Directorate.

Note (---)Variation greater than 500%