

COMPANIES FROM URUGUAY

DISCOVER THE BEST
PRODUCTS FROM URUGUAY!



GARZÓN

shape your destiny

Company:

BODEGA GARZÓN

>> WINE

Bodega Garzón is the largest Premium wine project in Uruguay. When Alejandro Bulgheroni and his wife Bettina discovered Garzón, they had a family dream – to create the most emblematic winery of modern winemaking in Uruguay. Today, that dream has become a reality thanks to these premium wines that have a strong personality and a deep sense of belonging to the land. In collaboration with Alberto Antonini, a highly regarded international wine consultant, they applied their philosophy that wines should be an expression of their origins, an expression of the soil. The leadership team at Bodega Garzón is comprised of experts in wine, environmental care, gastronomy, hospitality, and tourism. They stand out for their commitment towards this unique project located in the department of Maldonado, only a few miles away from exclusive beach resort Jose Ignacio. In a 19,050 m² building a quality wines are produced, with 250 hectares of vineyards that grow more than 20 different grape varieties, including Tannat and Albariño. This enterprise also offers tourism experiences and a superb gastronomy led by international chef Francis Mallmann. Bodega Garzón is the first fully sustainable winery in Latin America, with innovative production methods, a state-of-the-art icon of the region.

Featured Products:

- Balasto
- Tannat Single Vineyard
- Albariño Single Vineyard



Website:

www.bodegagarzon.com

Contact information:

Andres Angulo

andres.angulo@bodegagarzon.com

+598 4224 1759



COLINAS DE GARZÓN

Company:

COLINAS DE GARZÓN

>> OLIVE OIL

Colinas de Garzón, Uruguay's most awarded AOVE.

Our mission is to provide to you the best extra virgin olive oils to delight your senses and your life with every meal. We combine an Italian heritage with the unique spirit of our fields to create our renowned and awarded blends.

Featured Products:

- **Trivarietal:** Deep golden and intense fruity aroma, it has a subtle clean smell of fresh olives. Bitter and potent, it results in an enclosing type of oil that lasts and fills the mouth, with a good body and spicy in the throat, not aggressive though.
- **Italian Blend:** Bright yellow gold and soft green in color, it has a nice fruity aroma with hints of fresh cut grass. Bitter in the mouth and pungent in the throat, it is best described as a balanced and fresh olive oil that evokes green tomatoes and almonds.
- **Bivarietal:** Pure yellow and mild fruity aroma, it has a delicate smell of clover prairies. Soft but with character, it results in a round and pleasant olive oil with a bitter scent in the palate and slightly pungent in the throat. It has a sweet end which makes it the best choice to enhance food flavours.



Website:

www.colinasdegarzon.com

Contact information:

Andres Angulo

andres.angulo@bodegagarzon.com
+598 4224 1759



**Company:**

COLONIAL

>> DIARY MILK PRODUCTS

Colonial is a dairy company with over 40 years of experience in the Uruguayan market. Since its beginning, it has been committed to a culture of quality, continuous training and investment in technology that have enabled it to meet national and international compliance standards for exporting its products to foreign markets.

Colonial is present in markets such as Brazil, Brunei, Chile, Cuba Korea, Mexico, Panama, Paraguay, Peru and United States, among others, bringing our traditional flavor to homes around the world.

The company is HACCP certified and operates under the guidelines and audits of the Uruguayan health authorities.

Website:

www.colonial.com.uy

Contact information:

Ing. Pablo Coll
General Manager
pcoll@granjapocha.com
+598 97 821 004

**Featured Products:**

- **Dulce de Leche:** milk jam is made with milk, sugar and vanilla essence. Colonial's varieties of dulce de leche are "traditional", lactose-free and sugar-free.
- **Cheese:** line of fresh and natural cheeses are mozzarella, heavy cream cheese, semi-soft cheese, low-fat cheese and provolone. Produced in blocks and small portions in thermoformed trays.



**Company:**

CONAPROLE

>> DIARY MILK PRODUCTS

We are the market leader in the dairy industry in Latin America. Founded in Uruguay, with over 1,750 dairy farmers, we provide one of the world's top quality dairy products with outstanding nutritional value, thus contributing to the health and well-being of consumers around the world.

Day in and day out thanks to the outstanding excellence in our processes, we seek to add value for all parties involved.

This is due to our high quality standards and food safety processes, innovation, technology, the commitment of our farmers and our team. Our vision statement looks toward the world of, and for future generations.

Featured Products:

- **Milk Powder:** Whole milk powder, Skimmed milk powder, Instant whole milk powder
- **Butter and Fats:** Butter, Butter Oil, Fats, AMF
- **Whey:** Demineralised whey (D40, D70, D90), Buttermilk
- **Cheeses:** Processed, Semi-hard , Hard, Soft

**Website:**

www.conaproleforexport.uy

Contact information:

Gabriel Valdés

CEO

gvaldes@conaprole.com.uy

+598 2924 7171



**Company:**

COOPAR

>> RICE

COOPAR is a well known producer and industrialiser in the international RICE market, from Uruguay to the world.

From rice farms to packaged processed rice, our company has a vast agro-industrial knowledge, high production standards, international quality certifications such as HACCP, ISO 9001, SGS, and a highly qualified team of people.

Our main products are parboiled and white rice, brown and milled rice, rice biscuits, rice oil, rice flour, among others.

The main export markets are: United Kingdom, Spain, France, Belgium, Iraq, Mexico, Central America, Peru, Chile, etc.

Website:

www.coopar.com.uy

Contact information:

Federico Garcia

Export Manager

fgarcia@coopar.com.uy

+598 99619264

+598 22044040

**Featured Products:**

- Parboiled Brown rice
- Parboiled (easy cook)
- Regular Brown rice
- White rice
- Rice cakes
- Rice flour
- Rice oil



**Company:**

EXA , Food Agent

>> MEAT

EXA is a family-owned business managed by Xavier and Eduardo Artagaveytia, both with a strong network in the agribusiness in Uruguay and in the region.

The Food Agent division operates since 2012 servicing food companies from the US, Europe, Asia and the Middle East. The service consists on having a local advisor based in Uruguay.

EXA has an experienced team of people that handles the products' specifications, sales, sanitary aspects, logistics, and payment follow-up.

Website:

www.exa.uy

Contact information:

Xavier Artagaveytia

Director

xavier@exa.uy

+598 99 658 626

**Featured Products:**

EXA's strongest field is beef meat, beef offal and byproducts, as well as lamb meat. It also has experience on dairy products, grains and other agriculture related products.





F. Pache S.A.
INDUSTRIAL Y COMERCIAL

Website:

www.fpache.com

Contact information:

Fernando Piana
Exports Manager
fpiana@fpache.com
+598 95 573 775



Company:

F. PACHE S.A

>> **COCOA**

F. Pache S.A. is a family-owned company with a tradition of more than 30 years in the cocoa and sugar business, with headquarters and operations based in Uruguay. F. Pache S.A has also commercial offices in Argentina and Brazil. These commercial offices import goods from the headquarters in Uruguay and store it locally for further distribution.

The main plant, Cacao del Plata, produces different types of alkalized and natural cocoa powder for the food industry. Some of the customers are biscuit, ice cream, chocolate, confectionaries and bakery manufacturers.

F. Pache S.A also produces instant chocolate powder drinks in plastic jars of 200g or 400g as well as sachets of 200g, 400g up to 25kg bags. We export to more than 24 countries around the world under the Private label. We are FSC22.000, Halal, Kosher and UTZ certified.

Featured Products:

- Chocolate powder Drink under the Private label.
- 100% pure Cocoa Powder.
- Cocoa products under the Private label.



**Company:**

FRIGORIFICO LAS PIEDRAS S.A.

>> MEAT

Frigorífico Las Piedras S.A. is a family-owned meatpacking business that started in 1978. Two years after its grand opening, it carried out its first shipment for export.

The only entirely nationally funded meatpacking plant of its stature, Las Piedras has become one of the top meatpackers in the industry. Conveniently located 20 minutes from the Port of Montevideo, Las Piedras' 30,000-square-meter plant is built on a 110-hectare property.

Production is carried out in harmony with its surrounding natural environment, seamlessly combining technology and good practices to achieve it. The animals processed in our plant come from a known source, thanks to the loyalty program carried out between Las Piedras producers.

The plant boasts an avant-garde electronic traceability system to track all livestock. Together with our loyalty plans, including San Alberto Angus, our production process complies with strict sustainability and animal welfare standards.

Featured Products:

- **Lamb frenched rack:** Special lamb cut for restaurants
- **Heart of rump:** It's a very versatile cut that allows all types of cooking
- **Striploin:** Ideal for barbecue

**Website:**

www.frigorificolaspiedras.com

Contact information:

Dr. Alberto González

agonzalez@flp uy

+598 2367 7720



**Company:**

FROCOM

>> RICE

FROCOM is a rice mill located in the north of Uruguay, specialized in the Olimar variety.

Frocom completes the rice production process with maximum detail and quality at every step.

Making white rice is an art that requires a daily, consistent dedication and passion in the polishing and selection of grains, so we achieve the best quality. We strive to deliver a rice with a unique shine, perfecting the technique to improve its quality and maintain its purity.

Website:www.frocom.com**Contact information:****Victor Patrón**

Manager

exportaciones@frocom.com

+598 99 779 066

**Featured Products:**

- Long fine white, rice type 1.50 kilo bag.
- Cargo rice or half, white grain, available in bulk or in 1000 kgs bags.
- Fortified, white rice, 50 kilo bag.



**Website:**

www.polancocaviar.com

Contact information:

Facundo Marquez

CEO

fmarquez@polancocaviar.com

+598 95682700

**Company:**

POLANCO

>> CAVIAR

Polanco is a product originating in the sturgeon farm belonging to Estuario del Plata in the waters of Rio Negro, in South America. A rushing stream that from its source in Brazil to its mouth into the Uruguay River flows through the middle of a country known for its soil fertility, and air and water purity. In the fresh waters of Rio Negro which get cold in winter and temperate in summer, two decades ago sturgeons found the perfect habitat to naturally grow and spawn the only Caviar in the world coming from the Southern Hemisphere.

Featured Products:

- **Sterlet Premier Selection:** This first pick caviar is recognized at first glance due to the size of its eggs: small gray pearls with an intense and unique flavor.
- **Oscietra Grand Reserve:** The medium to large eggs of this grand reserve caviar have rich bronze to golden hues with a long-lasting delicate finish.
- **Siberian Reserve:** This reserve Caviar is as pleasing to the eyes as to the palate, offering varied shades and a subtle and slightly sweet flavor.



TEA PLEASE

BY FREDAUY

Website:

www.teaplease.uy

Contact information:

Fernanda Reda

Founder

fernanda@teaplease.uy

+598 97 453 159

Josefina Grezzi

Cofounder

josefina@teaplease.uy

+598 97 122 111



Company:

TEA PLEASE BY FREDAUY

>> TEA BLENDS

We are company specialising in luxury handcrafted tea blends, led by women that aim to employ women, leaving a feminine mark on each of our creations, and taking care of every detail so that each experience we generate is perfect. Inspired by the aesthetics and glamour of our favourite perfume, we aspire to make our exclusive blends known to the world, all designed for the most demanding palates and crafted to provide unforgettable moments with every cup.

Featured Products:

- Herbal Blends: (Indigenous Herbal Teas and Functional Herbal Teas)
- Black Tea Blends: (With A Ceylon Tea Base, With An Oolong Tea Base and Varieties of Earl Grey).



URURICE
puro, natural & sustentable

Website:

www.ururice.com.uy

Contact information:

Giácómo Gussoni

Production and Marketing
Manager

ggussoni@ururice.com.uy
+598 99 128 808

**Company:**

URURICE

>> RICE

A family business founded in 1996, URURICE is located in the northern department of Artigas and is dedicated to the production, processing and sale of premium rice. Rice cultivation is carried out with an environmentally sustainable rice/pasture rotation system.

Featured Products:

- Long Fine Grain: 25 and 50 kg bags
- Sushi Rice (Short Grain): 5 kg and 25 kg



**Website:**

www.uruguaymiel.com

Contact information:

Christophe Lhéritier

Manager

comunicaciones.chda@gmail.com

+598 93 748 432

**Company:**

URUGUAY HONEY

>> HONEY

Uruguay Honey is the country-brand managed by CHDA, a public-private organization in which the associations of producers, marketers, the Ministry of Livestock, Agriculture and Fisheries and the Ministry of Industry are represented.

Through this contact you will be able to access all the actors, whether research centers, academics or service companies.

Featured Products:

Varieties of honey: prairie, eucalyptus, polyfloral and native forest.



Looking for more information?

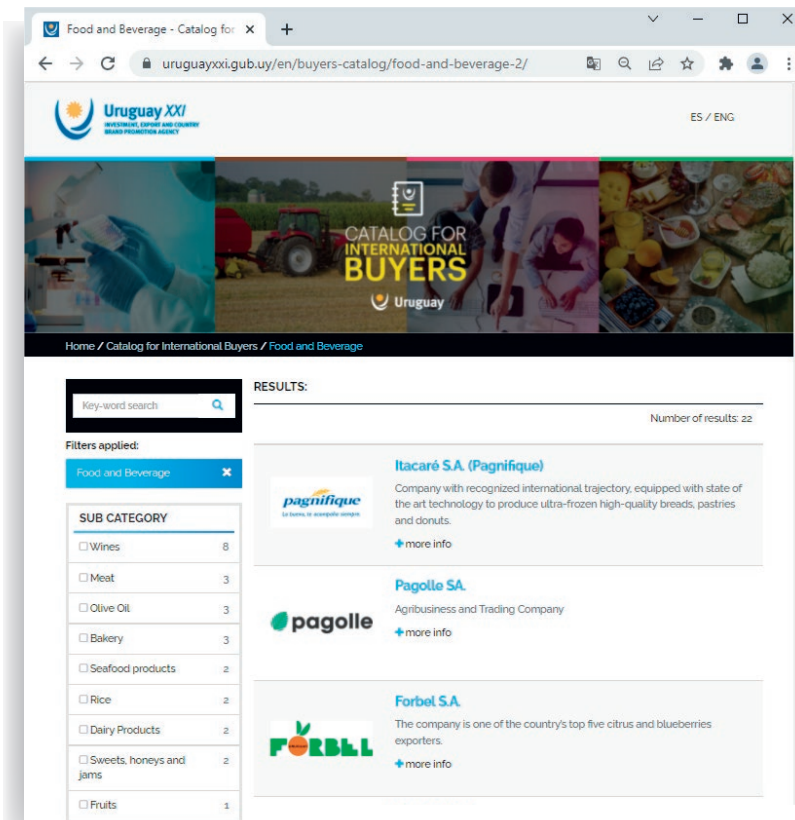
We are the export and investment promotion agency and we can help you contact more companies in Uruguay.



Discover more companies and products from URUGUAY!

This is a tool developed by Uruguay XXI to connect Uruguayan exporters of goods and services with international buyers.

 VISIT HERE



Uruguay XXI
INVESTMENT, EXPORT AND COUNTRY
BRAND PROMOTION AGENCY

Website:

buyfromuruguay.com

Contact information:

Pablo Pereira
Exports Promotion
Manager
ppereira@uruguayxxi.gub.uy
+598 91 096 926

